



Management Bios

Marc Sampson – CEO

Mr. Sampson founded Industry People Group Inc. and its online job website MEP Jobs in January 1997. His company was the first organization specifically designed to serve the MEP (mechanical, electrical, plumbing) industry. Sampson has managed the company's growth profitably since inception, including the industry and economic slowdown post 2001. Today he directs all strategic growth initiatives of the firm, including business development. He has written many articles in major industry trade publications and has been quoted in the NY Times. Prior to founding the Industry People Group, Mr. Sampson was the national field director for the United Service Alliance, a nationwide HVACR industry training and consulting group.

John von Harz – President and Chief Operating Officer

John von Harz joins MEP Jobs as President and Chief Operating Officer. Mr. von Harz has overall operational responsibility for MEP Jobs, and will also lead corporate strategy and shareholder governance. Mr. von Harz joins us from Kite Networks, a network operator, where he held the position of Vice President of Market Development. Previously he served on the Advisory Board of MobilePro Corp., Kite's parent. Prior to Kite, Mr. von Harz was the Vice President of Investors Management Group, an institutional investment advisor, and President of JVH Solutions LLC, a private equity and business development advisory firm. Mr. von Harz has served on the Board of Directors for Speedcom Wireless and the Wireless Communications Association International.

Bryan May – Vice President of Sales

Mr. May joined the MEP Jobs sales force in 1999 and was instrumental in generating MEP Jobs' ongoing relationships with key industry leaders like Carrier, Bryant and Sid Harvey's. With his excellent track record and more than 12 years of management and sales experience, he is now a paramount force in leading his sales team to acquire and retain satisfied customers. Mr. May adamantly encourages sales representatives to be responsive to each customer's individual



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needs by providing the best solutions for acquiring skilled, industry talent. Prior to joining IPG, Mr. May was responsible for providing online training solutions for Fortune 1000 corporations at New Horizons Computer Learning Centers. He has also held supervisory positions with PepsiCo, Inc and APAC Teleservices. Mr. May is a native of Chicago, Illinois, and holds a BA. in Communications from the University of Iowa.

Todd Samuelson – Director of Information Technology

With almost 19 years of experience in the IT industry, Mr. Samuelson manages all computer, telephone, network, and security systems used by Industry People Group. He has experience and skills in VB.NET, ASP.NET, C#, SQL, HTML, JavaScript, Style Sheets, and Visual Studio.NET. Mr. Samuelson has been involved in all iterations of the IPG sites developed over the past 10 years and has also been involved in implementing various technology projects dealing with SalesLogix, QuickBooks, and Microsoft Exchange. Mr. Samuelson served as a project manager for a relocation of the IPG offices. Mr. Samuelson has a Bachelor's of Business Administration Degree in Management Information Systems from Iowa State University.

About MEP Jobs:

MEP Jobs is the leading online job board and resume bank for professionals in the mechanical, electrical, and plumbing industries. MEP Jobs focuses exclusively on the specialty trade contractor segment, including contractors, manufacturers, wholesalers, facility managers, service organizations, and executive search firms. MEP Jobs was founded in 1996, and is a service of Industry People Group.