



Management Bios

Marc Sampson – CEO

Mr. Sampson founded Industry People Group Inc. and its online job website MEP Jobs in January 1997. His company was the first organization specifically designed to serve the MEP (mechanical, electrical, plumbing) industry. Sampson has managed the company's growth profitably since inception, including the industry and economic slowdown post 2001. Today he directs all strategic growth initiatives of the firm, including business development. He has written many articles in major industry trade publications and has been quoted in the NY Times. Prior to founding the Industry People Group, Mr. Sampson was the national field director for the United Service Alliance, a nationwide HVACR industry training and consulting group.

John von Harz – President and Chief Operating Officer

John von Harz joins MEP Jobs as President and Chief Operating Officer. Mr. von Harz has overall operational responsibility for MEP Jobs, and will also lead corporate strategy and shareholder governance. Mr. von Harz joins us from Kite Networks, a network operator, where he held the position of Vice President of Market Development. Previously he served on the Advisory Board of MobilePro Corp., Kite's parent. Prior to Kite, Mr. von Harz was the Vice President of Investors Management Group, an institutional investment advisor, and President of JVH Solutions LLC, a private equity and business development advisory firm. Mr. von Harz has served on the Board of Directors for Speedcom Wireless and the Wireless Communications Association International.

Bryan May – Vice President of Sales

Mr. May joined the MEP Jobs sales force in 1999 and was instrumental in generating MEP Jobs' ongoing relationships with key industry leaders like Carrier, Bryant and Sid Harvey's. With his excellent track record and more than 12 years of management and sales experience, he is now a paramount force in leading his sales team to acquire and retain satisfied customers. Mr. May adamantly encourages sales representatives to be responsive to each customer's individual



Management Bios

needs by providing the best solutions for acquiring skilled, industry talent. Prior to joining IPG, Mr. May was responsible for providing online training solutions for Fortune 1000 corporations at New Horizons Computer Learning Centers. He has also held supervisory positions with PepsiCo, Inc and APAC Teleservices. Mr. May is a native of Chicago, Illinois, and holds a BA. in Communications from the University of Iowa.

Todd Samuelson – Director of Information Technology

With almost 19 years of experience in the IT industry, Mr. Samuelson manages all computer, telephone, network, and security systems used by Industry People Group. He has experience and skills in VB.NET, ASP.NET, C#, SQL, HTML, JavaScript, Style Sheets, and Visual Studio.NET. Mr. Samuelson has been involved in all iterations of the IPG sites developed over the past 10 years and has also been involved in implementing various technology projects dealing with SalesLogix, QuickBooks, and Microsoft Exchange. Mr. Samuelson served as a project manager for a relocation of the IPG offices. Mr. Samuelson has a Bachelor's of Business Administration Degree in Management Information Systems from Iowa State University.

Michael T. McNeley – Vice President of Customer Fulfillment

Mr. McNeley joined MEP Jobs to spearhead the new Customer Fulfillment division, which includes customer care, customer loyalty and retention, recruitment services and quality control. He brings more than 15 years of experience in the areas of operations and management, and is committed to developing process improvements and quality customer service initiatives for MEP Jobs. Mr. McNeley has lead many successful operational/process improvement and business development efforts using Six Sigma as a guide. As a Six Sigma Black Belt, he has participated in and sponsored a variety of projects, using the DMAIC toolbox and driving LEAN principals.

Jeff Dickey-Chasins – Vice President of Marketing

As VP of Marketing, Jeff Dickey-Chasins oversees the overall product and branding strategies for MEP Jobs. He joins the company from HR Classroom, where he launched an e-learning product. He was previously VP of Marketing for Dice.com, a technology employment website,



Management Bios

where he oversaw a multi-million dollar promotional and branding effort comprising radio, television, print, public relations, and internet. Mr. Dickey-Chasins also worked for CMP Publications as publisher, director of marketing, and director of sales, and was responsible for the launches of 4 magazines, a book division, a seminar series, a European division, and numerous web sites. He has over 20 years of marketing and sales experience in the publishing and technologies industries, including a background in product launches, branding, and new product development. He holds a BA in English from Grinnell College.

About MEP Jobs:

MEP Jobs is the leading online job board and resume bank for professionals in the mechanical, electrical, and plumbing industries. MEP Jobs focuses exclusively on the specialty trade contractor segment, including contractors, manufacturers, wholesalers, facility managers, service organizations, and executive search firms. MEP Jobs was founded in 1996, and is a service of Industry People Group.